

**7 Days  
Incentive program  
Havana-Varadero  
Group 30-40 pax**

**Program:**

**Day 1** Arrival in airport of Havana. Welcome by a guide speaking your language. At the airport 2 nice ladies give flowers to the ladies, and a cigar to the men. They also offer water. Transfer to Havana (30 min.). Arrival in Gran Manzana Kempinski hotel.

Check into standard gran deluxe rooms. Daily bottle of water in the rooms.

Welcome cocktail during check in.

After freshening up we walk to the nearby restaurant Ivan Justo. We have dinner here. Welcome cocktail/several starters in the middle of the table/several main dishes in the middle of the table/house dessert/coffee/water and half a bottle of house wine.

**Day 2** Breakfast is served in the main buffet of the hotel.

09 AM Today we organize a bicycle trip through the city. The Havana bicycle club will come to the hotel with bicycles and helmets. Members of the club will accompany us on their bikes as we ride through the city. On cross roads the traffic is stopped so we can pass. We make a few stops on the way like at the Tribuna Anti-Imperialista, a fruit and vegetables market with rationing store, the John Lennon Square, the Cemetary Christopher Columbus, the Plaza de la Revolucion and the Chinese Quarter. Each time a guide in your language will explain while the bikes are attended by the members of the club. The tour takes the whole morning and ends in Old Havana at our lunch spot.

Lunch is served at the restaurant Café del Oriente at the Plaza San Francisco. Seating is on the upper floor (including life trio for music).

On the menu we have welcome cocktail/smoked ham slices with asparagus, olives and dry fruits/ fish filet of the day with vegetables/Cuban dessert/coffee/3 drinks.

Afternoon walk in smaller groups with guides along colonial squares and streets. We make a stop at a colonial courtyard (or other place) where we do a dance lesson by enthusiastic Cuban dance teachers. Guests are introduced into the basic steps of the Cuban salsa. Before transfer to the hotel we have an invitation for a daiquiri at the bar Floridita where this cocktail was invented and consumed in high quantities by Hemingway.



In the evening we have transfer by classic American vintage cars (2 pax per car) to restaurant La Fontana for dinner (welcome cocktail/sea food starter/beef filet mignon with mashed potatoes and vegetables/dessert/coffee/water and half a bottle of house wine). After the dinner we continue by bus to Tropicana for seeing the show (preferential seating incl 1 glass of cava +  $\frac{1}{4}$  old rum and cola). After the show we stay on for a while to enjoy the disco. Return to the hotel by bus.



**Day 3:** Breakfast is served on exclusive basis at the roof top of the hotel.

09 AM This morning we do a ride in coco taxis over the Havana Malecon to Old Havana. We have a visit to the Museum of Fine Arts Cuban section with an overview of Cuban Art of the last 200 years. We then have a walk with the guide in Old Havana visiting a few workshops of present-day artists.



Lunch is served at the colonial restaurant Conde de Villanueva. In the patio we have a relaxed seating in a colonial environment. On the menu we have: welcome cocktail/shrimps in rum/ ropa vieja or ripped beef prepared Cuban way with rice and beans and vegetables/dessert/ coffee/ 3 drinks.

After lunch the chef has prepared a tasting of high quality rums. Guests will receive 3 rums of different quality to taste a shot. He will explain the differences in quality and production process. Then guests receive a low quality machine made cigar and a quality hand rolled cigar to smoke and taste the difference. The chef explains the way cigars should be handled and smoked.

Afternoon is at leisure with possibility to go shopping in Old Havana or relax at one of the terraces. Return to the hotel on your own.

At 7 PM transfer in classic American vintage cars (1 car per 2 persons) to Club Havana. On arrival 1 hour of open bar (national cocktails, beer, water, soft and wine) and appetizers/finger food service at the terrace facing the ocean. Then seating in the salon 4 Seasons. There is a quartet of cello's/violins playing classical music. On the menu we have: Club Havana salad (varied salad of vegetables, smoked ham, tuna, eggs and cheese)/pumpkin cream with smoked ham/mixed grill of lobster, chicken and beef solomillo/ fruit pie with chocolate cream. Included are water and half a bottle of house wine, a glass of cava with dessert, a shot of old rum and coffee.

After dinner we have 2 hours of open bar (national cocktails, beer, water, soft and wine). There is a band playing Buenavista style music and 3 dance couples show how to dance to the music and invite the guests. Return to the hotel by busses around midnight.



**Day 4:** Breakfast is served on exclusive basis at the roof top of the hotel.

8.45 AM Check out of the hotel and transfer to Varadero. On the way to VRA (after 45 min) we change to jeeps (spot is past the bridge of Canasi) (Suzuki Vitara type, mostly closed jeeps, self-drive, 4 pax per jeep). We go quickly off road into the valley of Yumuri where we pass by a landscape of palm trees and small villages. The valley ends at the city of Matanzas where we make a stop at the view point Monserrate over the town. We have lunch at the

Velasco mansion in the center of the city (3 course set menu with 2 drinks and coffee).

We continue partly off road through the fields in the afternoon. We make a stop at the historic coffee plantation Dioniso where we have a local coffee (voucher) and immerse into the time of the slaves in Cuba. We continue till we reach the center of Varadero where we end the tour at the entrance of Varadero. We change to a bus and continue to the hotel.

Luggage has been deposited by the bus in the hotel (by guide).

We check into Paradisus Princesa del Mar all-inclusive resort. Evening dinner in a special setting.

We have jr suite swim up rooms in the royal service area.

**Day 5:** After breakfast there is a short transfer from the hotel to the marina. Here you board an exclusive catamaran that takes you a day trip into the sea. On board all drinks are included. The boat stops at a reef where guests can snorkel (material on board). Around midday we arrive at the island Cayo Paradiso. This is an ecological reserve where only 1 boat per day can dock. We first have a visit with the local ecological guide to see the few animals that live on the island (big iguanas and jutias or tree rats). We walk around the island and learn more about the conservation efforts in the area. After this we have lunch in the wooden restaurant: a mixed seafood lunch is served with lobster, shrimps, fish, rice, vegetables and potatoes. There is time free at the beach before sailing back to Varadero.

**Day 6:** Free day in the all-inclusive.

7.30 PM In the evening a short transfer is organized to the Xanadu mansion. Cocktail is served. After cocktail guests are invited onto the terrace of the house facing the ocean for an exclusive dinner. As menu we propose

Shrimps cocktail  
Lobster Xanadu  
Fondant de chocolate

Included as drinks are 1 welcome cocktail, coffee, 3 drinks.

After dinner guests go upstairs for 2 hours of open bar in the roof top bar with views over Varadero by night. There is jazz band playing a concert for

the group.

11 PM After this they are brought back to the hotel.

**Day 7:** Leisure at the hotel.. Check-out after lunch (till 2 PM we have the rooms).

Transfer to the airport with a stop at the bridge over the Valle of Yumuri.

Gifts:

- Cigar with ring with company logo
- Postcard with stamp
- Che Guevara cap
- bottle Havana Club 6 years old
- colonial fan with name inscription
- tube to put in cigar with name inscription and cigar
- CD Cuban music

**Organization:** Cubafortravel.com, Miramar Trade Center, Building Sta Clara Office 514. Contact: Johan Dorssemont +5358453245.